

Industry 4.0 will be built on robust, scalable **identity governance**

Today's manufacturers require **resilient, agile supply chains** built with **automated, intelligent systems**¹ to ensure uninterrupted production. These **connected supply chains** move too swiftly for manual or legacy systems to manage access effectively. Our recent **Identity Score Report**² revealed only a small percentage of manufacturers **automate identity governance**—opening the door to increased risk and slowed operational improvement.



Smarter Supply Chains

Supply chains are getting smarter³ and there are opportunities for innovation⁴. But, if not done correctly, controlling access to data and systems becomes more complex and costly to administer.



87% of manufacturing companies⁵ are prioritizing **digital transformation**.

Artificial intelligence has accelerated **automated manufacturing**⁶ in some cases by **up to 60%**.



Predictive maintenance technology⁷ can **reduce cost** of upkeep by **up to 50%**.

Manufacturers face unique identity management risks⁸ associated with complex and often **unstable** supply chains that can **cripple production**.

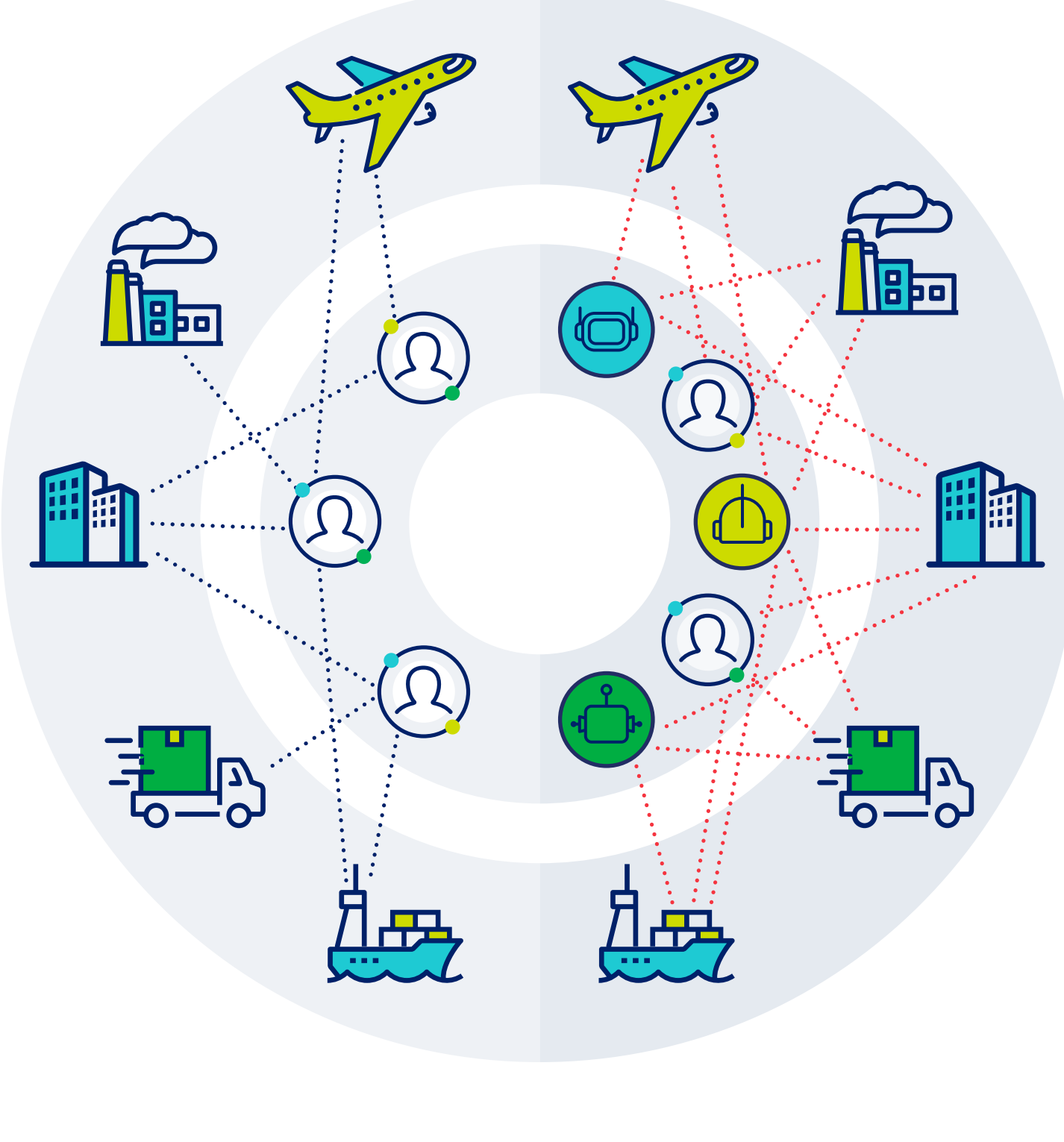


Obsolete systems⁹ and manual identity management processes are **unable to match the pace of manufacturing**.

Identity Management for Industry 4.0

Governance is the linchpin of **effective access management**¹⁰ in a connected supply chain. Businesses routinely restrict data and facilities access to align with their individual roles, but **32% of manufacturers surveyed**¹¹ **struggle to efficiently do the same** with automated manufacturing systems, intelligent supplier platforms, and predictive maintenance software.

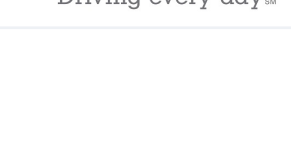
..... LAST YEAR NEXT YEAR



Identity Governance Solutions for Manufacturing

SailPoint offers scalable, easy-to-implement identity governance solutions for manufacturing that ensures smooth, efficient management of users, applications, and data.

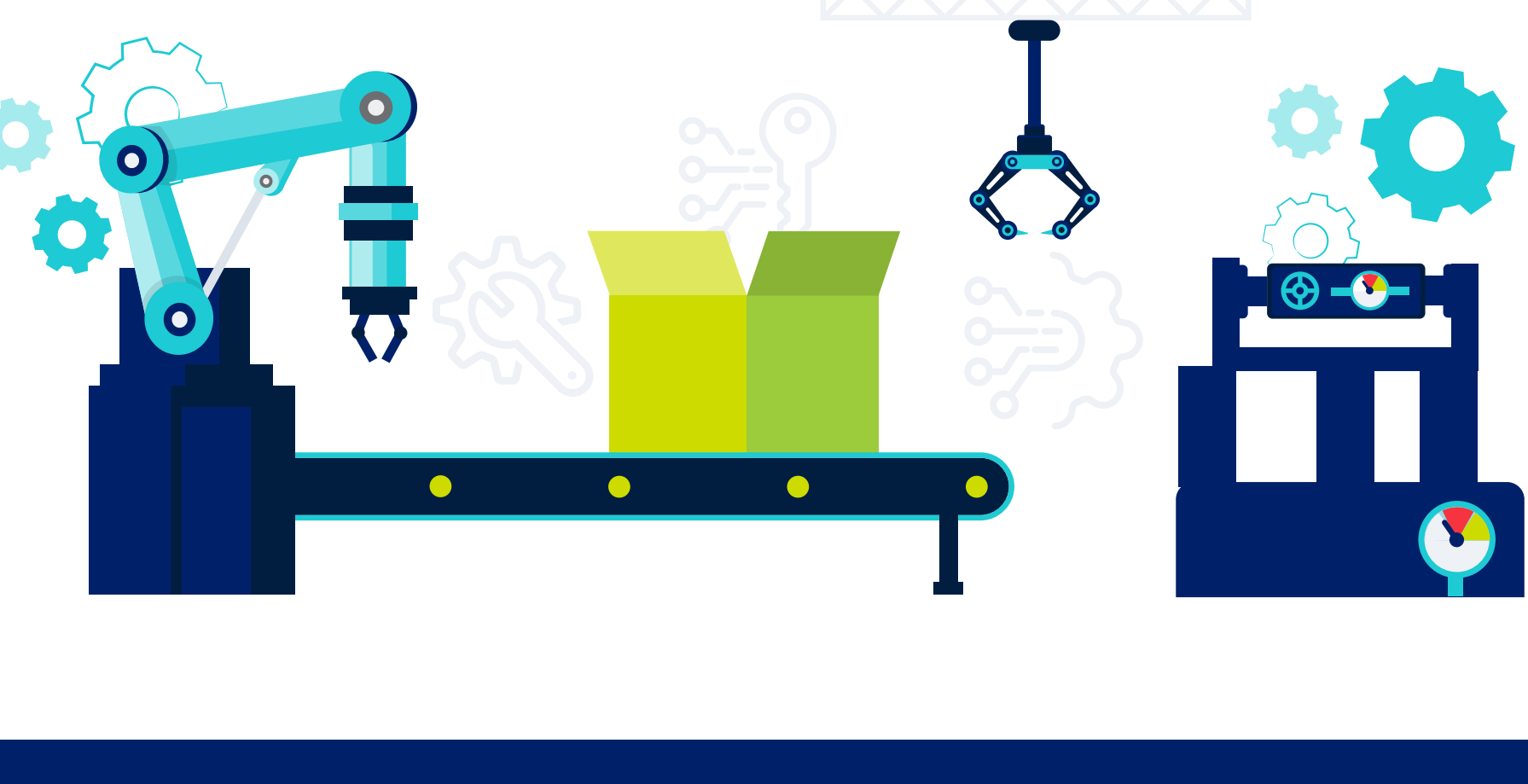
Automated user access and self-service password management **reduced risk and saved thousands of dollars** at AmeriGas.



By automating the certification process for its 13,000 employees, the largest US manufacturing equipment provider **reduced access approval time by 80%**.

Anonymous

Automated, simplified identity management at Samsung Biologics **increased productivity and eliminated manual compliance process**.



Next Generation Identity Governance

The manufacturing industry is seeing significant change. With new technologies coming online at a faster pace and **more threats to connected supply chains emerging**,¹² businesses need to up their identity governance game. SailPoint is the leader in **identity security for the cloud enterprise**. Our identity security solutions secure and enable thousands of companies worldwide, and is the leading edge identity solution to navigate Industry 4.0.

Simplify access. Secure your supply chain. Accelerate your digital transformation.



¹ "The 2020 State of Manufacturing Report" <https://docsend.com/view/7pq8477zibmr9day>
² "The 2019 Identity Report" <https://www.sailpoint.com/identity-library/identity-score-report/>
³ "Four Ways AI is Impacting Logistics and Supply Chain Management" <https://www.supplychainbrain.com/blogs/1-think-tank/post/30045-four-ways-ai-is-impacting-logistics-and-supply-chain-management>
⁴ "Chatbots in Customer Service" https://www.accenture.com/t00010101T000000_w_w_/br-pt/_acnmedia/PDF-45/Accenture-Chatbots-Customer-Service.pdf
⁵ "2020 State of Manufacturing Report Finds Severe Levels of COVID-19 Disruption, Clear Industry Commitment to Digital Transformation" <https://www.globenewswire.com/news-release/2020/07/21/2064838/0/en/2020-State-of-Manufacturing-Report-Finds-Severe-Levels-of-COVID-19-Disruption-Clear-Industry-Commitment-to-Digital-Transformation.html>
⁶ "AI-powered Robots to Speed Up Metal and Composite Part Production" <https://cordis.europa.eu/article/id/418004-ai-powered-robots-to-speed-up-metal-and-composite-part-production>
⁷ "Making Maintenance Smarter" <https://www2.deloitte.com/us/en/insights/focus/industry-4-0/using-predictive-technologies-for-asset-maintenance.html>
⁸ "Understanding Risk Assessment Practices at Manufacturing Companies" <https://www2.deloitte.com/content/dam/Deloitte/us/Documents/manufacturing/us-mfg-mapi-risk-assessment-paper-single-page-040715.pdf>
⁹ "9 Main Security Challenges for the Future of the Internet of Things (IoT)" <https://readwrite.com/2019/09/05/9-main-security-challenges-for-the-future-of-the-internet-of-things-iot/>
¹⁰ "GE Scales Access to 18 Million Users with Identity IQ" <https://docs.sailpoint.com/pdf/?file=https://docs.sailpoint.com/wp-content/uploads/SailPoint-GE-Case-Study.pdf>
¹¹ "The 2019 Identity Score Report" <https://www.sailpoint.com/identity-library/identity-score-report/>
¹² "Supply Chain Threats in 2019 and Beyond" <https://resources.infosecinstitute.com/supply-chain-threats/#gref>